STRIDE SAP PROGRAM

INTRODUCTION

RyteGate Technologies is a company well known for delivering ground-breaking civil engineering and information technology solutions locally and on the global stage sometimes in partnership with technology heavyweights such as Microsoft, Yahoo, Google, etc.

We are well-known as innovators, maintaining a market-leading position with the continued development of tailored and cutting-edge IT solutions capable of meeting a wide variety of needs from our clients such as American Express, Travelocity, and Microsoft Networks, etc. Our products and services are specifically designed to provide security, efficiency, and peace of mind to our customers at an affordable rate without compromising quality.
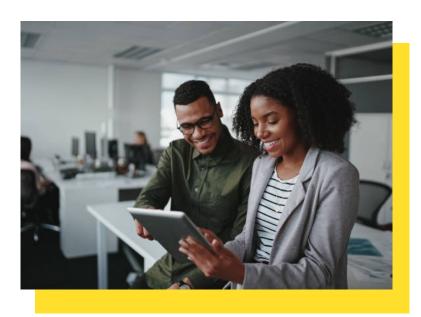
STRATEGIC ALLIANCE PROGRAM

STRIDE ERP TECHNICAL PARTNERSHIP

The Strategic Alliance Program, also sometimes referred to as the Partner Program is the foundation of the relationship between you and RyteGate. We view our partners as an extension of our organization, playing a critical role in our marketing strategy and client support activities. Our partners provide information that helps us gain better insight into client expectations. We in turn use that information to identify areas that need improvement and make changes where necessary. Our goal is to offer a program that is streamlined to deliver to our partners the necessary resources and assistance to grow their business around Stride ERP's suite of products.

The Partner Network helps your company benefit from market leading solutions combined with award-winning programs designed to enable, distinguish, and reward you. You gain exclusive access to resources that will help you create new opportunities and increase profitability.

TECHNICAL PARTNER PROGRAM STRUCTURE

Our technical partners are responsible for training our clients on how to use Stride to manage their business operations. They are also responsible for managing the client's transition from current processes to Stride ERP. We provide our partners with all the tools, training, support, and resources needed to achieve success in their chosen region, with minimal sign-up requirements.

Our focus goes beyond the bottom line. As a partner, you are integral to our business and when you grow, we grow along with you. With RyteGate, you'll have the information you need when and where you need it – and you'll be free to build your business day or night.

HOW IT WORKS

- A notice is sent to all certified partners in the region each time training or change management services are needed by our clients. Details sent in the notice will include information such as training start date, client location, client industry.
- We will select one certified technical partner from a list of those that indicate interest and provide him/her with all the details needed to deliver the service.

OTHER REVENUE OPPORTUNITIES

- Earn up to 25% commission on the sale of Stride ERP licenses.

WHAT YOU GET

- Paid engagement to provide training and consultancy services
- Training and certification through Stride Academy.
- Access to our sandbox environment for training, research, and presentations
- Unlimited core team support.
- Souvenirs & Freebies.

YOUR RESPONSIBILITIES

- Provide training and change management services to our clients.
- Active participation in all our corporate partner events.

Thank You!

Thanks for choosing to partner with us, we are glad to have you as part of the Stride family and we hope for a mutually beneficial business relationship.